- Persuasion Expert
- TEDx / International Speaker
- Author
  Getting Others To Do What You Want



8922 Skokie Blvd. #1, Skokie, IL 60077 847-729-5716 Lynne@LynneFranklin.com LynneFranklin.com linkedin.com/in/LynneFranklin

Be the Most Persuasive Person in the Room

## **Preprogram Planner**

Help me be prepared to create your great program!

Please answer these questions. The more details you give, the better I will be able to customize this experience.

- 1. What's the name of your organization?
- 2. What is the date and time of the presentation?
- 3. How long will the presentation be?
- 4. How many do you expect to attend?
- 5. Who is in the audience: in general and any key people?
- 6. What is the theme of your meeting?
- 7. What is your organization's mission statement?
- 8. What are your objectives for this meeting?
- 9. What are the current concerns/problems/challenges facing your organization?
- 10. What sensitive areas should be avoided?

- 11. What are the unique features of your organization/industry?
- 12. What will be taking place immediately before/after our program?
- 13. Who has presented programs for your organization in the past, and what did the programs cover?
- 14. Who can be contacted in case of an emergency or problem immediately prior to the event?
- 15. What else should I know about your organization that would make this program more meaningful?

Thanks!

Lynne Franklin Wordsmith 8922 Skokie Boulevard #1 Skokie, Illinois 60077 847-729-5716 lynne@lynnefranklin.com

Lynne Franklin